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Washington, D.C. 20549

#### ANNUAL AUDITED REPORT **FORM X-17A-5** -- PART III

OMB APPROVAL

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**FACING PAGE** Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING January 1, 2001 AND ENDING December 2001 MM/DD/YY MM/DD/YY A. REGISTRANT IDENTIFICATION NAME OF BROKER-DEALER:\_ OFFICIAL USE ONLY Berenson Minella & Company, LLC FIRM ID. NO. ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) 667 Madison Avenue, 4th Floor (No. and Street) NY 10021 New York (City) (State) (Zip Code) NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT 212-935-7676 Gregg H. Feinstein (Area Code - Telephone No.) **B. ACCOUNTANT IDENTIFICATION** INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\* PriceWaterhouseCoopers (Name - if individual, state last, first, middle name) 1177 Avenue of the Americas New York NY 10036 Zip Code) (Address) (City) CHECK ONE:

XX Certified Public Accountant Public Accountant

Accountant not resident in United States or any of its possessions.

MAR 1 4 2002 THOMSON

FINANCIAL

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<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

#### OATH OR AFFIRMATION

| Bere  | nson Minella & Company, LLC, as o  |
|-------|--|
| Dece  | mber 31, 2001, Ay, are true and correct. I further swear (or affirm) that neither the compan                                   |
|       | partner, proprietor, principal officer or director has any proprietary interest in any account classified soley as that o      |
| custo | mer, except as follows:  |
|       |  |
|       |  |
|       |  |
|       |  |
|       | Signature  |
|       | Managing Member  |
|       | Title  |
| 1     |  |
| 1/51  | Califred New View  |
|       | Notary Public SERAFINA RAUTI   |
|       | Notary Public, State of New York   |
|       | No. 31-5003568  Qualified in New York County 67  |
| Con   | nmission Expires Other all applicable boxes):  |
|       | Facing page.   |
|       | Statement of Financial Condition.  |
|       | Statement of Income (Loss).  |
|       | Statement of Changes in Financial Condition.   |
|       | Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.  |
| (f)   | Statement of Changes in Liabilities Subordinated to Claims of Creditors.   |
| (g)   | Computation of Net Capital   |
|       | Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.   |
|       | Information Relating to the Possession or control Requirements Under Rule 15c3-3.  |
| ) (j) | A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the               |
|       | Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.                                      |
| ∃ (k) | A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation. |
|       | An Oath or Affirmation.  |
| ☐ (m  | ) A copy of the SIPC Supplemental Report.  |
| □ (n) | A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit     |

# Berenson Minella & Company, LLC.

(A wholly owned subsidiary of Berenson Minella & Company Inc.) Statement of Financial Condition December 31, 2001





PricewaterhouseCoopers LLP 1177 Avenue of the Americas New York NY 10036 Telephone (646) 471 4000 Facsimile (646) 471 4100

#### Report of Independent Accountants

To the Members of Berenson Minella & Company, LLC

In our opinion, the accompanying statement of financial condition presents fairly, in all material respects, the financial position of Berenson Minella & Company, LLC. ("the Company") at December 31, 2001, in conformity with accounting principles generally accepted in the United States of America. This financial statement is the responsibility of the Company's management; our responsibility is to express an opinion on this financial statement based on our audit. We conducted our audit of this statement in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit of the statement of financial condition provides a reasonable basis for our opinion.

Pricewaterhouse Copus LIP

February 26, 2002

### Berenson Minella & Company, LLC. (A wholly owned subsidiary of Berenson M

(A wholly owned subsidiary of Berenson Minella & Company Inc.) Statement of Financial Condition

December 31, 2001

| Assets   |   |
|--|---|
| Cash and cash equivalents (including restricted cash of \$105,528) Securities owned, at market value Office equipment, net of accumulated depreciation of \$196,124 Leasehold improvements, net of accumulated amortization of \$66,282 Other assets | \$<br>5,254,092<br>12,755<br>265,663<br>102,006<br>91,391 |
| Total assets   | \$<br>5,725,907   |
| Liabilities and Members' Equity  |   |
| Accrued compensation expense Accrued expenses Payable to affiliate, net Other liabilities  | \$<br>3,655,106<br>253,494<br>711,343<br>200,742          |
| Total liabilities  | <br>4,820,685   |
| Commitments (Note 6)   |   |
| Total members' equity  | <br>905,222   |
| Total liabilities and members' equity  | \$<br>5,725,907   |

## Berenson Minella & Company, LLC. (A wholly owned subsidiary of Berenson Minella & Company Inc.) Notes to Statement of Financial Condition

#### 1. Organization

Effective December 27, 2001 Berenson Minella & Company, LLC. (the "Company") became a wholly owned subsidiary of Berenson Minella & Company, Inc. (the "Parent"). For the period January 1, 2001 through December 26, 2001 the Company was indirectly owned by the Parent.

The Company is registered as a broker-dealer with the Securities and Exchange Commission and is a member of the National Association of Securities Dealers, Inc. The Company is primarily engaged in the business of providing advice in connection with various transactions including financial restructurings, mergers, acquisitions, private placements of securities and other similar activities.

#### 2. Significant Accounting Policies

Depreciation of office equipment is recorded on a straight-line basis over a five-year period. Leasehold improvements are being amortized on a straight-line basis over the shorter of their estimated useful life or the life of the applicable office lease.

Cash and cash equivalents include holdings in money market mutual funds.

Securities owned consists of common stock which is valued at publicly quoted exchange prices.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates.

#### 3. Accrued Compensation

The Company accrued \$3,655,106 in discretionary incentive compensation. The amount was determined through an analysis of several factors, including the company's performance. The allocation among employees was not determined until after the end of the year and was based on an individual's performance and contribution during the year.

#### 5. Benefit Plans

The Company sponsors an employee deferred compensation plan covering substantially all employees. The plan qualifies under Section 401(k) of the Internal Revenue Code.

#### 6. Commitments

The Company leases office space under noncancelable leases, which expire in December 2002 and June 2013. Future minimum lease payments at December 31, 2001 are as follows:

#### 4

#### Berenson Minella & Company, LLC. (A wholly owned subsidiary of Berenson Minella & Company Inc.) Notes to Statement of Financial Condition

| 2002       |   | \$ | 1,400,891 |
|------------|---|----|-----------|
| 2003       | • |    | 1,215,805 |
| 2004       |   |    | 1,283,791 |
| 2005       |   |    | 1,315,790 |
| 2006       |   |    | 1,315,790 |
| Thereafter | • |    | 8,360,840 |

The lease requires a security deposit of \$100,000, which has been satisfied by a letter of credit. The Company has collateralized such letter of credit with a cash deposit of \$105,528. This letter of credit matures annually at December 31.

#### 7. Related Party

At December 31, 2001, payable to affiliate represents the net amount owed to the Parent, principally related to the management fee arrangement with the Parent.

The Company entered into a management arrangement with the Parent during 2001. The Company accrued \$200,000 per month for services agreed to by both parties. As 2001 provided numerous challenges, both parties agreed to increase the management fee by a one-time additional charge of \$450,000.

The Company made a distribution to the Parent comprised of certain investments of \$100,000 which represented their carrying value. The Company made a cash distribution of \$2,406,000 to the Parent, and received a cash contribution of \$1,200,000 from the parent during 2001.